

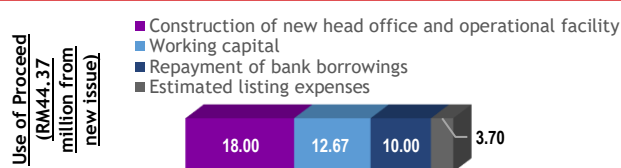


PEKAT GROUP BERHAD (0233)

ACE MARKET | 23 JUNE 2021 | INDUSTRIAL PRODUCTS & SERVICES

IPO STATISTICS

IPO Price (RM)	0.32
Fund Raised (RM million)	44.37 from new issue 10.32 from offer for sale Total: 54.69
Enlarged issued share capital upon listing (million)	644.97
IPO Market Capitalisation (RM million)	206.39
Price Earnings Ratio	15.2x



BUSINESS OVERVIEW

Business Activities

Pekato Group Berhad operates in 3 distinct business areas:

- SOLAR DIVISION** - design, supply and installation of solar PV systems and power plants and in some cases operations and maintenance. Engage subcontractors to carry out, under their management and supervision, site preparation and earthworks, all installation works and interconnection to power transmission substation.
- EARTHING & LIGHTNING PROTECTION (ELP) DIVISION** - supply and installation of ELP systems for buildings, facilities and structures for protection from unintended electric current. Engaged as specialist subcontractor by other main contractors
- TRADING DIVISION** - distribution of electrical products and accessories of own brands and third-party brands, such as ELP products and accessories, solar PV related product, surge protection devices and aviation warning light system

Principal market in Malaysia.

Competitive Strength

- Diverse business activities - supported by 3 major revenue streams from solar, ELP and trading divisions, which respectively accounted for 57.4%, 21.0% and 21.6% of total revenue for FY2020
- 3 main business areas are synergetic
- Experience in design, supply and installation of solar PV systems and power plants - total installed capacity of 66.4MWp, with focus and strength on solar PV facilities for industrial and commercial properties
- Track record on both government and privately funded solar PV facilities
- Established record of 11 to 12 years serve as a platform for business sustainability and growth
- Own brands of electrical products and accessories
- Authorised distributor for a range of electrical products and accessories
- Experienced key senior management and technical team

Solar PV Projects

Cumulative installed capacity (kWp): **66,356**
 Industrial: 41,723
 Commercial: 17,266
 Residential: 5,692
 Others: 1,675

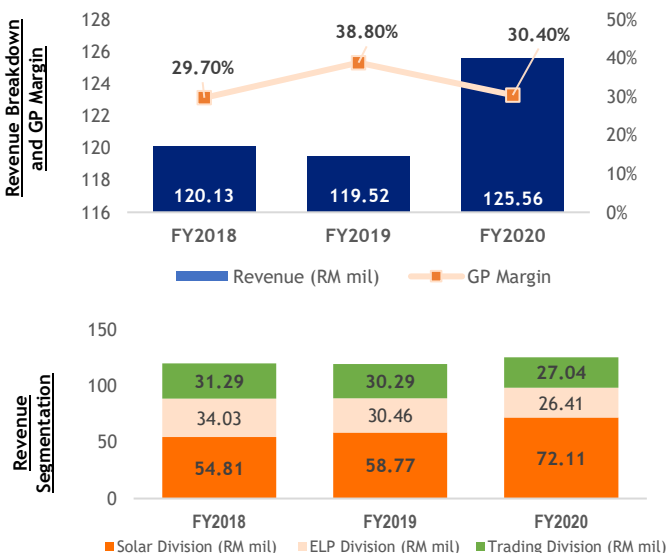
ELP Projects

4 completed projects (contract value of RM2.0 million). Total contract value RM15.3 million
9 on-going projects (contract value over RM2.0 million). Total contract value of RM30.2 million

GROWTH STRATEGIES AND FUTURE PLANS

- Expansion of solar PV and ELP system business through increasing working capital
- Construction of new head office and operational facility
- Develop integrated monitoring, management, and assessment platform

FINANCIAL PERFORMANCE & PEER ANALYSIS



Company	NP Margin (%)	PER (x)
Solar PV		
Solarvest Holdings Berhad	6.3	43.9
Samaiden Group Berhad	9.5	32.9
Pekato Group (Solar PV segment)	6.4	15.2
Distributors of Electrical Products		
Pansar Berhad	2.2	28.5
EITA Resources Berhad	6.4	14.3
ACO Group Berhad	5.8	30.6
Pekato Group (Trading Segment)	21.1	15.2

* NP margin based on prospectus. Trailing 12 month PER data from Bloomberg at time of research except for Pekato at IPO. No known PLC as peer for ELP System

PROMOTERS & SUBSTANTIAL SHAREHOLDERS

Promoter/ Substantial Shareholder	Designation	Shareholding after IPO	
		Direct	Indirect
Chin Soo Mau	Promoter & substantial shareholder. Managing Director	34.9%	-
Tai Yee Chee	Promoter & substantial shareholder. Executive Director	10.4%	-
Wee Chek Aik	Promoter & substantial shareholder. Executive Director	8.6%	-
Hextar	Substantial shareholder. Investment holding company	19.6%	-
Dato' Ong Soon Ho	Substantial shareholder	-	19.6%
Dato' Ong Choo Meng	Substantial shareholder	-	19.6%
Datin Teoh Siew Yoke @ Teoh Siew Chin	Substantial shareholder	-	19.6%

DISCLAIMER: This report is provided for general information purposes only. Although care has been taken to ensure the accuracy of the information within this report, Bursa Malaysia Berhad and its subsidiaries (“Bursa Malaysia Group”) do not warrant or represent, expressly or impliedly as to the completeness, accuracy or currency of the information in this report. Bursa Malaysia Group does not endorse and shall not be liable for any information in this report that have been obtained via third party sources (if any).

The information contained in this report is neither an offer or solicitation to enter into any transaction nor is it a recommendation or endorsement of any product(s) mentioned in this report. The information also does not constitute legal, financial, trading or investment advice. You are advised to seek independent advice and/or consult relevant laws, regulations and rules prior to trading/investing. Bursa Malaysia Group does not accept any liability howsoever arising, including any liability arising from any trading/investment decisions made on the basis of this information.

This report or any part of this report shall not be used or reproduced in any form without Bursa Malaysia Berhad’s prior written permission.