

**OPENING REMARKS BY  
YANG AMAT BERBAHAGIA TUN MOHAMED DZAIDDIN HAJI ABDULLAH  
CHAIRMAN OF BURSA MALAYSIA BERHAD**

**22<sup>nd</sup> PALM AND LAURIC OILS CONFERENCE & EXHIBITION 2011 (POC)**

**TUESDAY, 8 MARCH 2011, 8.30 AM**

Yang Berhormat Tan Sri Bernard Giluk Dompok  
Minister of Plantation Industries and Commodities

Mr Charles Carey  
Vice Chairman of CME Group

Mr Li Jun  
Executive Vice President of Dalian Commodity Exchange

Yang Berbahagia Datuk Choo Yuen May  
Director General of Malaysian Palm Oil Board

Yang Berbahagia Tan Sri Datuk Dr. Yusof Basiron  
Chief Executive Officer of Malaysian Palm Oil Council

Yang Berbahagia Dato' Yusli Mohamed Yusoff  
Chief Executive Officer of Bursa Malaysia Berhad

Distinguished guests, delegates, partners and sponsors,

Ladies and gentlemen.

It is my privilege to welcome you to the 22<sup>nd</sup> Palm and Lauric Oils Conference & Exhibition 2011. For over two decades, this flagship conference by Bursa Malaysia Derivatives has evolved with great success, parallel with the increasing importance and global demand of palm oil and its related oil products. Year on year, we have worked hard to ensure a successful gathering of the palm oil fraternity and now, I am proud to say that POC has earned the reputation as being *the* place to gain holistic insights on the palm oil industry.

Today, we are honoured to have the presence of Yang Berhormat Tan Sri Bernard Giluk Dompok, the Minister of Plantation Industries and Commodities of Malaysia. Our country is blessed with abundant natural resources, especially in this important commodity. Not surprisingly, Malaysia is one of the leading producers and exporters of palm oil in the

world. Malaysia currently accounts for 39% of world palm oil production and 44% of world exports. With the important contribution that palm oil has in our country's economy, we look forward to hearing our ministerial address shortly.

Ladies and gentlemen,

I am excited to note the high enthusiasm and interest expressed by the participants today, as aptly shown by the consistently high turn-out that POC garners annually. This year we have achieved a record attendance with more than 2,000 delegates participating from all over the world. This is indeed a testimony to POC's and Malaysia's relevance as the focal point to discuss and chart the future growth of this global commodity.

The theme for this year's conference, *Weathering Challenges, Maximising Opportunities* is selected in light of the many challenges that are grappling the palm oil industry. Climate change and extreme weather conditions are expected to have an impact on the price, supply and demand of palm oil. The recent developments in Middle East and North Africa have also caused worries in the market. However, as said by many: *along with challenges, come opportunities*. In these testing yet exciting times, it is therefore timely to encourage discussions on how best to overcome obstacles and create opportunities.

Ladies and gentlemen,

Malaysia is a key player in the oils and fats industry and our crude palm oil futures (FCPO) contract is currently the global benchmark for the pricing of crude palm oil and its related oil products. A star product of Bursa Malaysia Derivatives, our FCPO contract is seen by many as a great risk management derivatives tool to hedge and arbitrage against price volatility in the palm oil industry. In 2010, our FCPO contract has continued to enjoy a strong performance in terms of high volume of contracts traded. The beginning of 2011 has also recorded an all-time high for open interests for this successful offering.

Last year, we have also taken another step forward towards internationalising our FCPO through our partnership with CME Group, the world's leading and most diverse derivatives marketplace. Bursa Malaysia Derivatives products were migrated onto the CME Globex® electronic trading platform to provide greater visibility and accessibility to international traders as well as increase trading participation in our market.

I am sure that you are as excited as I am to gain insights on the price projection of palm oil as this will have an impact on a wide range of industries, whether they are directly or indirectly related to the palm oil and edible oil market.

We are pleased to have with us today friends from the CME Group and Dalian Commodity Exchange joining us in this important international palm oil event. We also have an impressive line up of speakers who will touch on important issues including the price outlook for palm oil and its related oil products, best sustainable practices and biofuels. I am confident that the knowledge you will gain here will serve as a valuable guide to weather challenges and maximise opportunities in the year ahead.

In addition, allow me to record my deepest thanks and appreciation to our panel of distinguished speakers who have taken their valuable time to be with us, some travelling from far. I would also like to express our gratitude to the Ministry of Plantation Industries and Commodities and our co-organiser, CME Group.

At the same time, we have the support of Sime Darby Plantation as our event partner, Dalian Commodity Exchange as our special partner exchange, Emery Oleochemicals and LT International Futures as our Titanium sponsors and other sponsors, exhibitors and delegates. Without your ongoing support, this conference will not be what it is today. We truly appreciate your support, which have ultimately led to the success of POC2011.

On this note, I wish all the participants a fruitful and enjoyable conference. Finally, I wish you all a pleasant stay in Kuala Lumpur.

Thank you.