



**SPEECH BY DATO' TAJUDDIN ATAN,  
CHAIRMAN, BURSA MALAYSIA DERIVATIVES AND  
CHIEF EXECUTIVE OFFICER, BURSA MALAYSIA  
AT 7<sup>TH</sup> CHINA INTERNATIONAL OILS & OILSEEDS CONFERENCE  
(CIOC) 2012, GUANGZHOU, CHINA,  
WEDNESDAY, 7 NOVEMBER 2012**

1. Mr. CHEN Yun Xian, Deputy Governor, Guang Dong Provincial Government
2. Datin Paduka Nurmala Abd Rahim, Secretary General, Ministry of Plantation Industries and Commodities Malaysia
3. Mr. ZHANG Yu Jun, Assistant Chairman, China Securities Regulatory Commission
4. Mr. OU YANG Wei Min, Deputy Mayor of the Municipal People's Government of Guang Zhou City
5. Mr. LIU Xing Qiang, CEO and President of Dalian Commodity Exchange

**Distinguished delegates,**

**Members of the media,**

**Ladies and gentlemen,**

Good morning and welcome to the 7<sup>th</sup> China International Oils and Oilseeds Conference 2012 or CIOC 2012.

I would like to firstly express my sincere thanks to you for being here with us this morning, whether as first-timers or returning participants. I would also like to



convey my warmest greetings and welcome to our special guests from the Guang Dong Provincial Government, Malaysian Plantation Industries and Commodities, China Securities Regulatory Commission, Municipal People's Government of Guang Zhou City and Municipal People's Government of Guang Zhou City for setting aside your busy schedule to attend CIOC 2012 in Guangzhou.

CIOC has been for the past few years, the product of a fruitful partnership between Bursa Malaysia Derivatives and Dalian Commodity Exchange which started back in 2006. In the last six years or so, many firsts have been established with both capital markets benefiting to a good measure in terms of collaborating and promoting the growth of edible oils, its products and futures contracts. Personally, I regard this year's turnout of more than 800 attendees as clear evidence that the event is a resounding success, especially in the past years where attendance has been steadily climbing without any sign of letting up. This augurs well for the event as it will continue to remain prominent in the marketplace long after the event is over.

Ladies and gentlemen

The objective of CIOC from its early inception is to bring together industry participants, commercial clients and traders to allow the said groups to meet and share their expert views. Without delving too much into specifics, the synergistic effect of the working relationship between Bursa Malaysia Derivatives and Dalian Commodity Exchange has resulted in clients from both sides easy access to



information of each other's market, enabling the sell-side and buy-side of the two separate markets to take full advantage of the collaboration.

At this point, allow me a moment to put things into perspective with regards to the development of our collaboration with DCE. In the past few years, our relationship with DCE has gained substantial ground with mutual understanding to promote the importance of hedging to customers from both markets. This is indeed laudable on DCE's part, whose noteworthy promotional efforts have contributed to cement relationships with many parties that were targeting their new development and increasing involvement into the edible oils market.

Ladies and gentlemen

As an encapsulation on what has transpired thus far, first of all, Bursa Malaysia Derivatives has accepted the Chinese Yuan (Renminbi) as margin collateral in December 2010 in a move to provide a greater impetus to the system besides facilitating the transactions involved. Progress has also been made when we approved Industrial and Commercial Bank (ICBC Bank) the largest bank by market capitalization in China as the settlement bank for BMD in October 2012.

We hope that the China Securities Regulatory Commission (CSRC) when liberalizing the China capital market will allow trading in BMD products. This will facilitate and encourage the arbitrage trading activities between Crude Palm Oil Futures or FCPO on BMD and Palm Olein Futures on DCE and easy access and trading on both markets will no longer be a barrier to our customers from both our markets.



We are all cognizant that BMD FCPO is a global benchmark for palm oil and naturally, this comes with the indispensable requisite to grow the market and move towards internationalization which is quite specifically geared towards higher participation from foreign institutions. For your information, since BMD products started trading on CME Globex, FCPO daily volume has doubled over the 2 years despite current challenging market conditions. We have confidence that continued growth in the market will remain as a trend which will be adequately validated in good time.

Ladies and gentlemen

I would like to end my speech with a special a note of thanks and appreciation to everyone here for your presence. CIOC this year has set another record for the highest ever attendance and we are proud that this piece of history has been brought about by a significant increase in the number of delegates from various parts of the world. This goes to show how well perceived and well regarded this event is within the circles that you and your colleagues represent and we hope that this continues in the future.

To our panel of speakers and presenters, your contributions say a great deal about your expertise and commitment. For this, I want to acknowledge you with our heartfelt appreciation. To our counterparts at DCE, we thank you wholeheartedly for being partners – may the relationship we have so fostered continues to be the binding force that will ensure that CIOC achieves its goals and mission that it is deserving of.



Thank you.

-END-